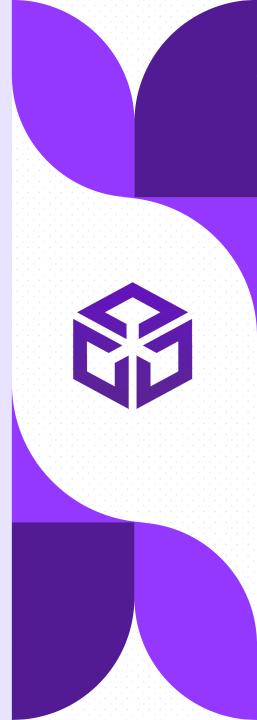
# **10X SALES GROWTH**

## Using Solid Performers Lead Management Software

### The One Sales Tool with 10X Benefit





## **Top Highlights**

- A <u>Highly Flexible Lead Management Software</u> with the option to handle end-to-end sales.
- Very Easy to Use and Simple to <u>Customize the system</u> as per your business need.
- Easy to Integrate all your Lead Sources within few minutes.
- Advanced Sales Automation System along with Delayed Automation for Automated Lead Nurturing.
- ✤ <u>10+ Advanced Sales Tools</u> under one panel to optimize your closure rate.
- ✤ Increase Closure Rate by 2X in less than 90 days.

## **About Solid Performers**

- Solid Performers Lead Management Software (solidperformers.com) is a trademark of Solid Performers Private Limited.
- With an Industry presence of more than 9 Years and with the expertise of more than 15 years, we are one of the leading providers of Cloud based Lead Management
  Solution in the market.
- Our primary focus is to make the lead management software very much user friendly and affordable keeping the primary aspect of advanced sales automation in mind.
- With a focused team of young mind, we strive to provide the Best Lead Management Software which matches your Business requirement in all aspect.

**Our Vision** is to Serve every Business who is focused on their sales growth and willing to organize their Business Data by envisioning their future in mind.

**Our Mission** is to serve a minimum of 1 Million Users by the end of 2025 with the help of our Lead Management Tool

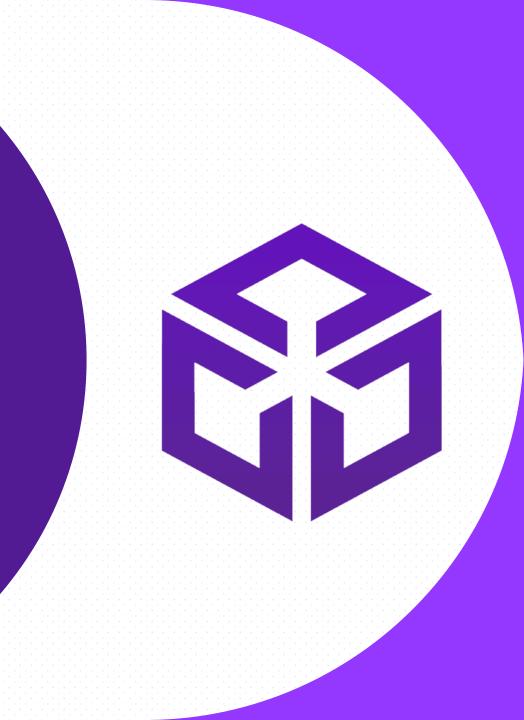
#### **Our Values**

- Our Clients business need & requirement will evolve day by day and our only goal in this business is to <u>serve the need of our</u> <u>clients irrespective of the complexity of the requirement</u>.

- We are not only a software provider but also a solution provider. We will understand your Business and work with you in finding the <u>best solution for your Business Growth</u>.

- People are the most important assets of the Organization and we are here to assist you in increasing their productivity.

- We value the privacy & security of your data, and you are in the best hands for taking care of it.



## **Top 3 Sales Modules**

#### Contacts

Easily manage unlimited number of contacts and allocate it to your tele-calling team for quality lead generation. Link them with clients as well.

#### Leads

Collect all leads from various sources under one platform using simple integration & auto-allocate it to sales team for faster response time.

# 3

#### Deals

Convert all highly qualified leads in to deals or opportunities and build a healthy pipeline to forecast your sales & business growth.

6

## **Top Features**

#### **Advanced Sales Automation**

Unlimited Web Lead Forms

#### **Unlimited Chatbots**

Automated Follow-up

### Lead Scoring

#### **Reminders & Alerts**

#### **Multiple Integrations**

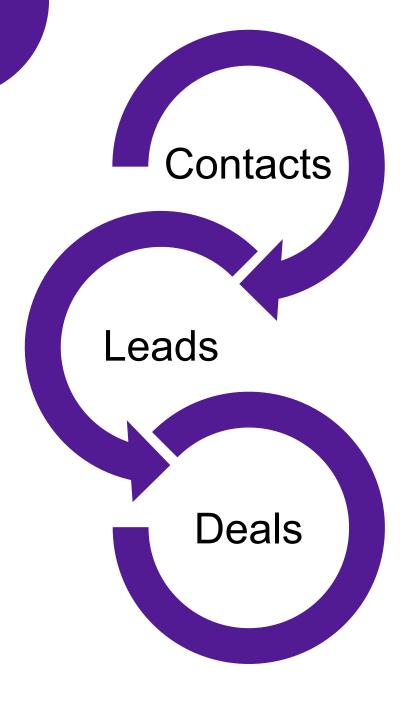
Module & Form Fields Builder

Custom Reports & Dashboards

User Based Role Access

Lead API & Multiple other API's

And Many More...



# End-to-End Lead Life Cycle Under One Panel

## Sales Automation Flow (e.g. New Lead Received)

### Jan 2, 11 am

#### **First Quick Automation**

- Welcome Email Sent

- Welcome WhatsApp Sent

- Welcome SMS Sent

### Jan 3, 12 pm

2<sup>nd</sup> Delayed Automation

- Important Advantage Mail

- Top Customer Feedback SMS

### It goes on…

You can add infinite number of automation with various conditions and on a sequential or non-sequential manner

#### 1<sup>st</sup> Delayed Automation

- Company Intro mail sent

- Product Intro Video Link sent in WhatsApp

#### Jan 2, 11.30 am

#### **3<sup>rd</sup> Delayed Automation**

- Top Features Email
- Book an Appointment WhatsApp
- Special offer SMS

#### Jan 5, 1 pm

## Summary

At Solid Performers LMS(Lead Management Software), we believe in giving the best to our clients. By using our next-generation advanced Sales management software, we help organisations virtually manage their sales and business in a much better way. We thrive because of our market knowledge and great team behind our product. Get Started with the Best Lead Management Software in Market today at a highly competitive pricing.

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Thank you